

## WHAT IS IT?

This chapter is about the skills, experience and training you need, for the job you want.

**SKILLS and KNOWLEDGE** are things you have learned, like writing, numeracy, musical, computer and technology skills.

**PERSONAL QUALITIES** describe the type of person you are, for example, reliable, confident and enthusiastic.

**EXPERIENCE** is what you have done before which might come in handy in a job. Working, studying, performing, writing in your own time or being involved with a project are all examples of experience.

**TRAINING** involves you learning, usually in a formal way, on a course, at college or through Open Learning on New Deal for Musicians. Training can lead to a qualification if you successfully complete the course. Qualifications are proof that you have completed a course and learned new skills and knowledge. Examples of qualifications are: GCSEs, A levels, BTEC, Open College certificates, NVQs.

**PERSONAL CIRCUMSTANCES and LIFESTYLE** This is about where you live, how far you are prepared to travel, how flexibly you can work, what family or other responsibilities you have and what lifestyles decisions you have to make for a career in music.

## WHY DO I NEED TO KNOW ABOUT THIS?

If you learn which skills and experience you need in different jobs, then you will understand where your skills and experience can best fit in. Thinking about how you're going to make a living is often the key to "doing it" rather than "thinking about it".

You need to know what training or what sort of experience you need to do a certain job, before you can get it.