



3 Using the Internet or another way, find and research three record labels

1) **SMALL RECORD LABEL**

Find a local Indie label

Who are they?

Where are they based?

What kind of music do they put out?

Name one artist who is on their roster

Do they have a website? What is it?

2) **MEDIUM SIZED RECORD LABEL**

Find a large Indie label based in London

Who are they?

Where are they based?

What kind of music do they put out?

Name one artist who is on their roster

Do they have a website? What is it?

3) **MAJOR RECORD LABEL**

Who are they?

Where are they based?

What kind of music do they put out?

Name one artist who is on their roster

Do they have a website? What is it?

4 Using the Internet or another way, find and research the following

1) Find a local **RECORDING STUDIO**

Who are they?

Where are they based?

What is their hourly rate?

What equipment do they have?



Try the yellow pages.

2) Find a **DISTRIBUTOR**

Who are they?

Where are they based?

Name one label that they work with



Look for the distributor on the back of records or get hold of a copy of Music Week

3) Find two types of **RETAILER**

- A local record shop

Who are they?

What type of music do they retail?

- An online digital download shop

Who are they?

What type of music do they retail?

4) Pick a favourite **RECORDING ARTIST** or **DJ / REMIXER**

Who is their record label?

Who is their publisher?

Who is their manager?



Find their website using 'Google'.

5 Put these in order of size, starting with the biggest – which countries buy the most recorded music?

Germany

UK

Japan

USA

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6 Using the Internet or another way, find and research two music publishers.

1) Find a **LARGE "MAJOR" MUSIC PUBLISHER**

Who are they?

Where are they based?

What kind of music do they publish?

Name one writer who is on their roster

Do they have a website? What is it called?



Search for the major record companies

2) Find a **SMALL "INDEPENDENT" MUSIC PUBLISHER**

Who are they?

Where are they based?

What kind of music do they publish?

Name one writer who is on their roster

Do they have a website? What is it called?



Try the Music Publishers Association

7 Using the Internet or another way, find and research the following

1) Pick a favourite **SONG** or **TUNE** you know.

Who composed it?

Who publishes it?

If you have the record or CD, look on the sleeve



Try the yellow pages.

2) Find out more about the **PRS / MCPS ALLIANCE**

Find their website

How many writer members does the PRS have?

How much does PRS distribute in royalties every year?

How much does it cost to join?

3) Find **A PIECE OF SHEET MUSIC**

Who composed it?

Who publishes it?

8 Using the Internet or another way, find and research the following.

1) Find a **LOCAL** or **NATIONAL MUSIC, THEATRICAL** or **DJ AGENCY**.

Who are they?

Where are they?

How many artists do they represent?

Does it say how much commission they charge?



Try yellow pages for local ones

2) Find a **LOCAL MUSIC PROMOTER** in your area, who puts on gigs, club nights or other events.

Who are they?

What type of event do they promote?



Try local venues

3) Find a **NATIONAL CONCERT PROMOTER**.

Who are they?

Give these examples of the type of concerts that they promote.



Look in the back pages of national newspapers

4) Find a small or medium sized **LIVE MUSIC** or **CLUB VENUE** in your area.

Name of venue?

What is the capacity of the venue?

Give 3 example of music events that take place there.

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9 Using the Internet, find and research the following:

Who looks after the interests of independent record labels in the UK?

Which organisation looks after the interests of musicians in the UK?

Use this site ( [www.bmr.org](http://www.bmr.org) ) to find out more about the industry if you are a writer or performer.  
Write two new facts you have discovered.

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10 Using the Internet, find and research the following:

Find out more about one of the following trade fairs: MIDEM, SXSW, Popkomm, Miami Winter Music Conference.

Which trade fair have you researched?

Where and when does it take place?

What kind of music does it cater for?

How much does a delegate pass cost?

