

WANT TO KNOW MORE?

LINKS

New Deal for Musicians has no responsibility for or control of the following sites. The inclusion of any site does not necessarily imply New Deal for Musicians approval of the site. To access any of the sites please click on the link or search using keywords from the name of the link.

www.dfes.gov.uk/ukonlinecentres Find Internet access that's close to you. Also look at weblinks in workbooks 1 and 2.

GENERAL INFORMATION

- www.bbc.co.uk/radio1/onemusic
Loads of relevant information about moving forward in the music business, tips on careers, getting advice from managers, agents and lawyers.
- www.bbc.co.uk/radio2/soldonsong/guide/manage.shtml
The Sold on Song pages tell you what to look for in a manager.
- www.getsigned.com
Tips and advice on the music industry – US based site.
- www.musicjournal.org
Music Business Journal
A collaborative online resource about the entertainment and music industry

MANAGERS

- www.ukmmf.net
MMF (Music Managers Forum).
Represents the interests of Managers in the music industry and provides training.

LAWYERS

- www.lawsociety.org.uk/choosingandusing/findasolicitor.law
The Law Society
- www.iael.org
International Association of Entertainment Lawyers
List of music and entertainment lawyers in the UK and abroad and publications available
- www.icclaw.com
International Centre for Commercial Law
A directory of UK legal firms plus legal news.
- www.chambersandpartners.com
Chambers and Partners
A searchable online directory of UK legal firms with an indication of their speciality, success rates and what they charge.

MUSIC DEVELOPMENT AGENCIES/ SUPPORT NETWORKS

The following are examples of agencies which exist – search for your local agency using a search engine or by finding links from sites such as these

- www.manchester-music.org.uk
Manchester City Music Network
 - www.cids.co.uk
Cultural Industries Development Service (CIDS) – Manchester
 - www.emmnet.org
East Midlands Music Network (EMMNET)
 - www.mmda.org.uk
Merseyside Music Development Agency
 - www.welshmusicfoundation.com
Welsh Music Foundation (WMC)
 - www.hailmusic.com
Highlands And Islands Labels (HAIL)
 - www.musicwestmidlands.co.uk
Music West Midlands (MWM)
 - www.generator.org.uk
Generator supports music enterprise in the North East
 - www.nemis.co.uk
New Music In Scotland (NEMIS)
 - www.nimusic.com
Northern Ireland Music Industry Commission (NIMIC)
- www.mormusic.net
More Music In Morcambe (MMM)
 - www.seta.org.uk
Southern England Touring Agency (SETA)

Arts Councils across the UK
 - www.artscouncil.org.uk - England
 - www.scottisharts.org.uk - Scotland
 - www.artscouncil-ni.org - Northern Ireland
 - www.artswales.org - Wales
 - www.directgov.uk
Look under your local council for music projects and arts development.

REGIONAL DEVELOPMENT AGENCIES

- Find your local RDA through www.englishsrda.com
- In Scotland – Scottish Enterprise through www.scottish-enterprise.com
- In Wales – Welsh Development Agency through www.wda.co.uk

BOOKS & MAGAZINES

- Guide to Survival & Success in the Music Business**
The Association of Independent Music's guide to the business in an interactive CD-Rom format.
Available from www.musicindie.org - free to members
- The Guerilla Guide to the Music Business**
Sarah Davis, David Laing
An introduction guide for artists and managers, covering most aspects of the music business, such as a 'Contracts & Agreements' section, which reproduces standard contracts.
Publisher : Continuum International Publishing Group - Academi
ISBN : 0826447007
- Music : The Business - The Essential Guide to the Law and the Deals**
Ann Harrison
Publisher : Virgin Books
ISBN : 1852270136
- The Music Management Bible**
Music Managers Forum
Publisher : Sanctuary Publishing
ISBN : 1844920259
- I.M.F. (International Managers Forum) Handbook : A Guide to Professional Music Management**
Andy Allen, Andrew Forbes, Jef Hanlon, et al
Publisher : Sanctuary Publishing
ISBN : 1860742572

MORE TASKS

- 1 Find out how much a lawyer would charge to advise you on a simple management contract (10 pages long).
- 2 Find the name and contact details for a local manager who can help you find gigs, make contacts with record companies and maybe get you support slots with touring bands.
- 3 Find the name and contact details for a tour manager for a newly signed national artist.
- 4 Read at least 2 of the books from the recommended reading list.
- 5 Find the name and contact details for an agent who books artists for either
 - a. the club and pub circuit.
 - b. jazz events
 - c. weddings / functions
 - d. festivals
- 6 Investigate what training is available for managers via the MMF website